Together, we are business
Spain, an open and competitive economy

- Large domestic market.
  48 million people and over 72 million tourists a year.
- Unrestricted access to the European market.
  Over 500 million consumers with the highest purchasing power in the World.
- International business platform.
  Connectivity to LATAM and MENA. A highly developed and internationalized business sector favours partnerships and access to other markets.
- Attractive business climate for foreign investors.
  Ninth most open OECD country in the World in terms of international investment regulation, according to the OECD’s FDI Regulatory.

Access to potential markets
(Million people)
Logistics

Privileged geographic situation: a unique logistics hub for commercial operations and passenger transfers.

Spanish infrastructures are at the forefront of the World:

- One of the highest quality ratings in the World for its railway system, roads and airport services.
- 50 airports, two of them among the ten largest in Europe. Maximum European connectivity with Latin America.
- The largest freeway system in the EU, with over 17,550 km.
- 2nd longest high-speed rail system in the World and the longest in Europe.
- 46 ports, three of them among the top 10 container ports in Europe.
- 279 logistics parks and the largest logistics platform in Europe, with over 83.7 million m².

State-of-the-art digital infrastructure: Europe’s number one fibre-optic network and widespread deployment of 5G technology. (98% of 5G spectrum has been allocated, 30 points above the EU average).

Taxation

Tax system designed to incentivize internationalization and foreign investment:

- Participation exemption: 95% dividend and capital gains exemption of for non-resident subsidiaries.
- Special tax system for holding companies.
- Tax neutrality in company restructuring transactions.
- Double taxation agreements with 99 countries.
- Special tax system for foreign workers located in Spain for work reasons.

Taxation designed to incentivize innovation:

- R&D&I taxation: One of the most favourable tax system in the OECD for research and development and technological innovation projects.
- Patent Box: Up to 60% reduction in revenues from the transfer of copyright and rights to use patents and other intangible assets.

Spain’s general Corporation Tax rate is 25%, the average prevailing rate in the Eurozone as a whole. Effective taxation is around 20% thanks to the various incentives and tax exemptions in effect.

<table>
<thead>
<tr>
<th>COUNTRY</th>
<th>Portugal</th>
<th>Germany</th>
<th>Italy</th>
<th>France</th>
<th>Netherlands</th>
<th>Spain</th>
</tr>
</thead>
<tbody>
<tr>
<td>CORPORATE INCOME TAX RATE (%)</td>
<td>31.50</td>
<td>29.80</td>
<td>27.80</td>
<td>25.80</td>
<td>25.80</td>
<td>25.00</td>
</tr>
</tbody>
</table>
Skilled and competitive talent

According to INSEAD, Spain ranks 4th country in Europe and 9th in the World in number of people studying tertiary education.

Fourth country in the EU in HRST.

Three business schools among the top ten in Europe.

Stable and more **competitive wage costs** than other major European economies.

<table>
<thead>
<tr>
<th></th>
<th>Wage Cost (€/hour)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Spain</td>
<td>23.5</td>
</tr>
<tr>
<td>EU-27</td>
<td>30.5</td>
</tr>
</tbody>
</table>

Labour cost per hour worked, 2022.
Source: Destatis 2023 (Federal Statistical Office Germany).

Modern and flexible **regulatory framework**.

**Different work contract formats** that adapt to each type, sector and size of company.

Availability of a **range of labour options to favour** internal and external flexibility in the company.

Companies can complete practically all **Social Security procedures online**.

**Special procedure** to enable entrepreneurs, highly-skilled professionals, researchers and investors **to obtain their visas or residence permits in Spain**.

Quality of life

According to InterNations’s Expat Insider 2023, Spain is the 2nd favourite destination in the World chosen by expatriates, and ranks 1st in quality of life:

- [★] **Culture and welcome** (6th)
- [❤️] **Healthcare system** (4th)
- [🏠] **Ease of settling in** (12th)
- [💰] **Better cost of living** (13th)
- [ไหว้] **Work-life balance** (10th)
- [להנות] **Good climate** (3rd)
- [หยุด] **Leisure options** (1st)
OUR SERVICES

Advice on business start-ups
Locations search
Focal point between central and regional authorities
Tailored industry know-how

Identifying business opportunities
Organising agendas
Immigration advice
Identifying strategic partners and technology partners

Institutional support
Funding and incentives search
Connectivity with investors
Aftercare services

PROGRAMMES

Innova Invest
Aid programme for R&D projects performed by foreign companies in Spain.

Rising UP in Spain
Softlanding program for foreign startups.

BUSINESS OPPORTUNITIES

Aerospace
Agri-food
Automotive industry and mobility
Life sciences
Renewable energy

Audiovisual industry
Chemical industry
ICT
Transport and logistics
Tourism and leisure
Invest in Spain is your strategic ally if you are seeking business opportunities and considering investing in Spain.

We are an Executive Division of ICEX-Spain Trade and Investment, a public body attached to the Ministry of Industry, Trade and Tourism that promotes foreign investment in Spain.

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