FREQUENTLY ASKED QUESTIONS | Startups

1. **What can the Acceleration Programme offer me?**

   - Collaboration with a local partner in Spain to develop a specific technology need.

   A comprehensive acceleration programme:
   - Training
   - Access to investors
   - Information on support programmes in Spain
   - Legal advice
   - Visibility
   - Administrative procedures
   - Visa facilitation
   - Cooperation with other startups

2. **How much does it cost to register?**

   - Registration is free of charge.

3. **What criteria are used to select startups?**

   A team of experts evaluates:
   - The team
   - Innovation
   - Scalability
   - Economic and financial viability

   taking into account how viable implementation is in Spain.

4. **I do not speak Spanish**

   - The programme is bilingual: Spanish and English.
   - Away from the programme, you will need to communicate in Spanish in Spain.
FAQs | Startups

5. **My startup is not generating revenue yet. Can I still participate?**
   - Of course.

6. **Will Rising UP in Spain provide me with a visa?**
   - All travel must comply with legal requirements. The programme provides startups with the necessary legal advice to facilitate the visa process.

7. **Do I have to travel to Spain?**
   - Yes, Rising UP in Spain’s acceleration activities are offered to startups that come to Spain.

8. **Who bears the costs of travel and implementation?**
   - The startup.

9. **Do I have to invest in Spain?**
   - In order to participate in the programme, it is necessary to submit a viable plan for establishment in Spain.

10. **What is the Collaboration Agreement?**
    - This is the document that sets out the terms of collaboration between the foreign startup and the local partner in Spain. It is neither a commercial nor an employment agreement, but the start of a collaborative relationship.

11. **How do I find the right local partner?**
    - Registered startups will be able to consult registered local partners and search for matches with the help of a specialised management team.

12. **How do I choose the local partner?**
    - By voluntary agreement between the registered local partners and the startup.
13. **Does the local partner reward our collaboration?**

- The Collaboration Agreement is freely arranged.

- Collaboration typically starts with a demonstration of what the startup can bring to the local partner. Depending on initial results, parties assess whether a financial agreement is appropriate.

14. **Do I have to set up a company in Spain?**

- The programme provides startups with legal advice to determine the best way to establish themselves in Spain. Initially, it is not essential to set up a company in Spain.

15. **Useful documents**

The “Documents” section of the programme website [www.investinspain.org/risingup](http://www.investinspain.org/risingup) includes the following documents:

- Standard form for local partners.
- Conditions for participation.
- Standard application form for startups (available soon).
- Standard collaboration agreement.

16. **Are you in?**

- [www.investinspain.org/risingup](http://www.investinspain.org/risingup)