



## FREQUENTLY ASKED QUESTIONS | Startups

### 1. What can the Acceleration Programme offer me?

- Visa and company creation legal advice and paperwork support (*gestoría*)
- A comprehensive, customised acceleration programme:
  - Mentorship
  - Trainings
  - Access to investors
  - Information on support programmes in Spain
- Visibility
- Cooperation with other startups via a participant forum
- Collaboration with a local partner in Spain to develop a specific technology need.

### 2. How much does it cost to register?

- Registration is free of charge.

### 3. What criteria are used to select startups?

A team of experts evaluates:

- The team
- Innovation
- Scalability
- Economic and financial viability

taking into account how viable implementation is in Spain.

### 4. I do not speak Spanish

- The programme is bilingual: Spanish and English.
- Away from the programme, you will need to communicate in Spanish in Spain.



### **5. My startup is not generating revenue yet. Can I still participate?**

- Of course.

### **6. Will Rising UP in Spain provide me with a visa?**

- All travel must comply with legal requirements. The programme provides startups with the necessary legal advice to facilitate the visa process.

### **7. Do I have to travel to Spain?**

- Yes, Rising UP in Spain's acceleration activities are offered to startups that come to Spain.

### **8. Who bears the costs of travel and implementation?**

- The startup.

### **9. Do I have to invest in Spain?**

- In order to participate in the programme, it is necessary to submit a viable plan for establishment in Spain.

### **10. What is the Collaboration Agreement?**

- This is the document that sets out the terms of collaboration between the foreign startup and the local partner in Spain. It is neither a commercial nor an employment agreement, but the start of a collaborative relationship.

### **11. How do I find the right local partner?**

- Registered startups will be able to consult registered local partners and search for matches with the help of a specialised management team.

### **12. How do I choose the local partner?**

- By voluntary agreement between the registered local partners and the startup.



### 13. Does the local partner reward our collaboration?

- The Collaboration Agreement is freely arranged.
- Collaboration typically starts with a demonstration of what the startup can bring to the local partner. Depending on initial results, parties assess whether a financial agreement is appropriate.

### 14. Do I have to set up a company in Spain?

- The programme provides startups with legal advice to determine the best way to establish themselves in Spain. Initially, it is not essential to set up a company in Spain.

### 15. Useful documents

The “Documents” section of the programme website [www.investinspain.org/risingup](http://www.investinspain.org/risingup) includes the following documents:

- Standard form for local partners.
- Conditions for participation.
- Standard application form for startups (available soon).
- Standard collaboration agreement.

### 16. Are you in?

- [www.investinspain.org/risingup](http://www.investinspain.org/risingup)

Rising  
**UP** in  
Spain



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ICEX España Exportación e Inversiones, E.P.E. - Paseo de la Castellana, 278 -  
28046 Madrid - +34 91 3497100 - [www.icex.es](http://www.icex.es)  
[www.investinspain.org/risingup](http://www.investinspain.org/risingup) - [risingup@icex.es](mailto:risingup@icex.es)