

ICEX / Invest in Spain, your partner in Spain

Invest in Spain is an Executive Directorate of **ICEX Spain Trade and Investment**, a Government Body chaired by the Secretary of State for Trade of the **Ministry of Economy, Industry and Competitiveness**. www.investinspain.org.

Its **mission is to attract foreign direct investment** (FDI) to Spain. It has an international network of **more than 100** Economic and Commercial Offices of Spanish Embassies facilitating access to potential international investors. www.oficinascomerciales.es.

Objectives and activities

- Promote, attract and consolidate **foreign direct investment in Spain**, with particular emphasis on new investment projects in the industrial, technological and services sectors.
- Facilitate **cooperation between international investors and Spanish companies** in order to increase and develop their activity in Spain.
- **Position Spain as a global platform for international business and investment** and as a global, competitive economy. Open to investment and with a wide and diversified business structure and network, human and technological resources which are very competitive for investment and access to EU, North African, Mediterranean, Middle Eastern and Latin American markets.
- **Improve the business climate** and increase Spain's attractiveness for foreign investment through proposals to improve the regulatory framework and make it easier for companies to invest and do business in Spain.

Services

1. Information and advice

- **Personalized services.** Customized reports on client needs.
- **Specialized consulting** in legal and technical issues.
- Advice in the different stages of the investment process:
 - ▶ Information on **incentives and subsidies** for investment projects, on European, national, regional and local level.
 - ▶ Establishment of companies, **industry regulations**, labor and tax regulations, industrial and intellectual property, administrative processes, advice on the most appropriate way of obtaining work and residence permits.
 - ▶ Information on **business opportunities** and privatization processes in Spain.

2. Support and management of FDI projects

- **Personalized support** for foreign companies in Spain:
 - ▶ Identification of **strategic and technological partners** for each project.
 - ▶ Preparation and coordination of **agendas, meetings** and investor visits to the most suitable institutions and partners in Spain.
 - ▶ Looking for the **best location** in Spain for each project, working in coordination with regional and local agencies to achieve the best service and location for our clients.
- **Network of investment attraction agencies:** a meeting point for all official institutions which either on a state, regional or local level are dedicated to promoting and attracting investment.
- **Reinvestment & Development:** aftercare services for business growth and new investment.

3. Financing and investor relations

- **Investor Network**, a service which aims to put the Spanish and international capital markets in touch with selected investment opportunities. (These projects must take place in Spain and have a high growth potential)
- Search for **financial partners** and promotion **joint ventures between foreign investors and Spanish companies.**
- Invest in Spain manages the **Smart Technological Fund**, a European program created to promote R+D+i in Spain. Non-refundable aid for foreign companies.
- **Rising Startup Spain**, a programme for foreign entrepreneurs to establish their Startups in Spain
- Support in finding **incentives and financing**, both public and private, for the establishment, development and expansion of companies in Spain.
- Information for foreign investors on privatization processes in Spain.

4. Business climate

- Invest in Spain promotes improved relations between companies and foreign chambers of commerce and Governments, in order to improve the understanding of their interests and needs.
- Proposals for legislative and administrative reform which improve the business environment.
- Business climate **evaluation studies** by means of focus groups or individual interviews with foreign companies established in Spain.
- For further information you can follow our **Newsletter, guides and publications** on topics of interest to investors.

ICEX Spain Trade and Investment

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